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**SOUTH DAKOTA BOARD OF REGENTS  
ACADEMIC AFFAIRS FORMS**

**New Course Request**

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<u>SDSU</u>	<u>Education &amp; Human Sciences / Consumer Sciences</u>
<b>Institution</b>	<b>Division/Department</b>
Dennis D. Hedge	12/1/2020
<b>Institutional Approval Signature</b>	<b>Date</b>

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**Section 1. Course Title and Description**

**Prefix & No.**      **Course Title**

3.8. Will section enrollment be capped? Yes, max per section: 25 No

3.9. Will this course equate (i.e., be considered the same course for degree completion) with any other unique or common courses in the common course system database in Colleague and the Course Inventory Report? Yes No

3.10. Is this prefix approved for your university? Yes No

**Section 4. Department and Course Codes (Completed by University Academic Affairs)**

4.1. University Department Code: SCOS

4.2. Proposed CIP Code: 49.0102

Is this a new CIP code for the university? Yes No

**NEW COURSE REQUEST  
Supporting Justification for On-Campus Review**

Cody Christensen	Cody Christensen	9/18/2020
<b>Request Originator</b>	<b>Signature</b>	<b>Date</b>
Kendra Kattelmann	Kendra Kattelmann	9/25/2020
<b>Department Chair</b>	<b>Signature</b>	<b>Date</b>
Jill Thorngren	Jill Thorngren	10/14/2020
<b>School/College Dean</b>	<b>Signature</b>	<b>Date</b>

1. Provide specific reasons for the proposal of this course and explain how the changes enhance the curriculum.

Our industry advisory board has recommended that we add this course for a number of years, but we lacked faculty resources to develop and implement the course. We have strong enrollment and are in need of this area for our curriculum as we are one of the only aviation programs without a CRM course. This course will hopefully be one of three courses that we have on a rotation for students to take, taught by adjuncts that specialize in each skill. We prot92 792414(0(h)182 Tm0 W9t92 7924(k)1W\*ñBTC

10. If this course may be offered for variable credit, explain how the amount of credit at each offering is to be determined.

N/A